

## TENDER NOTICE

### Recruitment of Individual Consultant Business Development Services Officer

**German Financial Cooperation with the Federal Republic of Somalia**

**Support to Somali Micro, Small and Medium Enterprises (MSMEs)**

**BMZ No. 2022 67 239**

**Procurement reference number: 0008/2025**

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1. **Gargaara Company Limited**, headquartered on Airport Road in Waberi, Mogadishu, Somalia, is an apex financial institution licensed by the Ministry of Commerce and registered with the Central Bank of Somalia. Established as a dedicated and autonomous agency, Gargaara is a leading financial institution in Somalia, committed to facilitating access to finance for Micro, Small, and Medium Enterprises (MSMEs).

With a bold and innovative approach, Gargaara drives reform within the financial sector to promote financial inclusion. Its development strategy emphasizes innovation and the provision of professional services to help formalize businesses, ensuring they are well-structured to access financial intermediation.

Through inclusive practices, tailored guidance, and ongoing support, Gargaara aims to unlock the potential of MSMEs across Somalia, fostering economic empowerment and expanding opportunities within this underfunded sector. Its direct and indirect beneficiaries include Participating Financial Intermediaries (PFIs) and MSMEs, to whom it provides critical knowledge, lending expertise, and access to capital—supporting the growth and expansion of businesses throughout the country.

2. The Federal Republic of Somalia, through the Ministry of Finance (MoF), has received a grant from the Federal Republic of Germany, represented by the Federal Ministry for Economic Cooperation and Development (BMZ), to support the programme “**Strengthening Somali Micro, Small, and Medium Enterprises (MSMEs)**.” The programme is implemented by **Gargaara Company Limited**, with funding administered by **KfW Entwicklungsbank (KfW)** under BMZ Reference No. 2020 67 239. Gargaara Company Limited serves as the executing agency, while **DT Global (EA) Company Limited** acts as the implementing consultant.
3. Gargaara Company Limited intends to apply the proceeds of this grant to cover eligible payments under the contract referenced in this Tender Notice.
4. Gargaara Company Limited now invites applications from qualified individual consultants to submit the Detailed CVs and quotations for the above-mentioned services. Interested applicants

are encouraged to visit the company's website (<https://gargaara.com> ) for further details, including the **Terms of Reference, model contract, financial proposal template, Declaration of Undertaking, and evaluation matrix.**

5. The scope of services, as outlined in the Terms of Reference, will include the following key components:
- a. **Lead coordination efforts** between MSMEs, their umbrella organizations, and trade associations to ensure effective communication, collaboration, and representation of interests.
  - b. **Support Gargaara** in the **contract management** and **quality assurance** of Business Development Services (BDS) delivered under the KfW-funded program, ensuring services meet agreed standards and objectives.
  - c. **Facilitate coordination** between Gargaara and **Participating Financial Institutions (PFIs)** on critical MSME business development issues, fostering alignment and integrated support mechanisms.
  - d. **Strengthen knowledge management** of BDS activities implemented by Gargaara, including documentation, data analysis, and dissemination of best practices to enhance institutional learning and impact.

The final purpose of the position is to coordinate and co-implement BDS measures of Gargaara which should ultimately result in improving the investment and credit readiness of the MSME target groups

### How to apply

6. Interested applicants are requested to submit their **cover letter, detailed CV, signed Declaration of Undertaking, scans of academic and professional certificates and financial proposal** (using the provided template) via email to:

Aisha Mohamed : [aisha.ismail@gargaara.com](mailto:aisha.ismail@gargaara.com)

with copy to:

David Karari: [david.karari@dt-global.com](mailto:david.karari@dt-global.com)  
Gargaara [info@gargaara.com](mailto:info@gargaara.com)

### Important Note:

The **financial proposal file must be password-protected**. The password will be requested in a separate email **only** from applicants who achieve a **weighted score of 21 or above out of 30** on **Criteria 1, 2, and 3** of the evaluation matrix.

7. All applications must be received **no later than:**

**Friday, May 30, 2025, at 14:00 hours East African Time.**

8. Applicants should clearly state “**Application for Business Development Services Officer**” in the subject line of the email, indicating the Procurement Reference Number above.
9. The application must be submitted in **English**.
10. Interested individual consultants may request further information via email (using the same email addresses as in section 6 above) up to **10 working days** before the application submission deadline.