

TENDER NOTICE
PREQUALIFICATION OF CONSULTING FIRMS
Business Development Services (8 Lots)

German Financial Cooperation with the Federal Republic of Somalia

Support to Somali Micro, Small and Medium Enterprises (MSMEs)

BMZ No. 2022 67 239

Procurement Reference No: 006/2025

1. **Gargaara Company Limited**, headquartered on Airport Road in Waberi, Mogadishu, Somalia, is an Apex financial institution licensed by the Ministry of Commerce and registered with the Central Bank of Somalia. Established as a dedicated and autonomous agency, Gargaara is a leading financial institution in Somalia, committed to facilitating access to finance for Micro, Small, and Medium Enterprises (MSMEs).

With a bold and innovative approach, Gargaara drives reform within the financial sector to promote financial inclusion. Its development strategy emphasizes innovation and the provision of professional services to help formalize businesses, ensuring they are well-structured to access financial intermediation.

Through inclusive practices, tailored guidance, and ongoing support, Gargaara aims to unlock the potential of MSMEs across Somalia, fostering economic empowerment and expanding opportunities within this underfunded sector. Its direct and indirect beneficiaries include Participating Financial Intermediaries (PFIs) and MSMEs, to whom it provides critical knowledge, lending expertise, and access to capital—supporting the growth and expansion of businesses throughout the country.

2. The Federal Republic of Somalia, through the Ministry of Finance (MoF), has received a grant from the Federal Republic of Germany, represented by the Federal Ministry for Economic Cooperation and Development (BMZ), to support the programme “**Strengthening Somali Micro, Small, and Medium Enterprises (MSMEs).**” The programme is implemented by **Gargaara Company Limited**, with funding administered by **KfW Entwicklungsbank (KfW)** under BMZ Reference No. 2020 67 239. Gargaara Company Limited serves as the executing agency, while **DT Global (EA) Company Limited** acts as the implementing consultant.
3. Gargaara Company Limited intends to apply a portion of this grant to cover eligible payments under the contract referenced in this Tender Notice. The services will be procured in eight separate lots:

- **Lot 1: Agricultural Processing**

- **Lot 2:** Livestock Farming
- **Lot 3:** Fisheries
- **Lot 4:** Renewable Energy
- **Lot 5:** Health Care
- **Lot 6:** Education
- **Lot 7:** Manufacturing
- **Lot 8:** Hospitality and Travel

Applicants may submit applications for one, more than one, or all eight lots. However, an applicant cannot be shortlisted in more than 4 lots.

4. Gargaara Company Limited now invites applications from qualified consultancy firms for the above-mentioned services. Interested applicants are encouraged to request the **full prequalification document** by writing to the email addresses mentioned in section 10 below.
5. The scope of services, as outlined in the prequalification documents, will include the following key components:
 - a. **Assessment** of Business Development Services (BDS) needs of MSMEs
 - b. **Design** of tailored BDS programs for MSMEs
 - c. **Implementation** of the MSME BDS programs
 - d. **Monitoring, Evaluation (M&E)**, and follow-up activities for MSMEs

How to apply

6. Interested applicants are requested to submit their **Applications** in one Original and 2 hard copies for each Lot applied for to:

Attention: Procurement Committee – Gargaara Company Limited
Address: Airport Road Waberi
City: Mogadishu
Country: Federal Republic of Somalia

The following e-mail address and/or telephone number are provided for courier purposes only:

Tel No.: +252 619157808
Email: david.karari@dt-global.com

7. All applications must be received **no later than:**

Tuesday, June 24, 2025, at 14:00 hours East African Time.

8. Applicants should clearly state “**Application for Business Development Services – Lot Number (indicate lot number)**” on the Envelops, indicating the specific lot they are applying for.
9. The application must be submitted in **English**.
10. Interested Applicants may request further information via email up to **10 working days** before the application submission deadline.

Mr. David Karari: david.karari@dt-global.com

with copy to:

Aisha Mohamed: aisha.ismail@gargaara.com

Guleid Mohamed: Guleid.mohamed@gargaara.com